

2023 Media Planner

Introduction
Circulation4
Editorial Calendar5
Print Ad Sizes and Formats6
Print Ad Submission Guidelines7
Digital Connections8
Pro Angle by TileLetter & NTCA eNews9
TileLetter Website10
TileLetter Digital Magazine11
Digital Advertising Rates 12
Print Advertising Rates
Contact 15

ON THE COVER: This radiant sun mosaic was created and installed by Michael Moreno of Artisan Tile, Lompoc, Calif. Learn about this project in the January 2023 issue of TileLetter.

TileLetter

The industry's leading tile installation magazine

TileLetter contains the newest information about the tile trade from the most knowledgeable contractors, manufacturers and professionals who literally write the industry standards.

The articles discuss projects, products, methods and business issues specific to tile installation and found nowhere else. After over 20 years of subscribing – there's always something new to learn!

Mike Micalizzi, CTC, Sr. Director, Technical Services, Custom Building Products



REACH READERS with the EVOLVING PUBLICATION that's BEEN LOVED for OVER 60 YEARS

In a world where print magazines are starting to disappear, *TileLetter* has over 60 years of history behind her and is going strong. And you've told us over and over again –you love *TileLetter*! 2023 brings a lot more to love with continued compelling content for business, training and technical, as well as One-to-One interviews with industry leaders and the getting-to-know-you content in Member Spotlights. Our special sections –A&D Corner, Hot Topics, Rising Stars and Case Studies – continue, along with special Workplace Wellness installments in our Business section and a couple of updates from our Training and Education section with CTEF's Brad Denny to keep readers informed and inspired.

But we do have some new things on tap for you too!



To begin with, we've heard members occasionally wringing their hands about how to redeem their \$2,500 in vouchers each year. Our January issue addresses that confusion, and gives a clear path to members taking advantage of this perk while getting to sample your products and become

converts – all while MAKING MONEY on their membership!

Next, our February issue will be completely dedicated to training and education, which is the backbone of NTCA, and is supported by many industry sponsors. Learn about what NTCA has in store with local workshops across the country and regional training events, as

well as training and education programs from many of you sponsors.

You'll enjoy the Spring and Fall issues of our large-format *TileLetter ARTISAN* magazine that celebrates the best tile has to offer through beauty, artisanship and craftsmanship. This has grown into a beautiful and sought-after publication about members kicking their artisan game up a notch, so prepared to be wowed again this year!

Our digital offerings also continue to provide an abundant array of

impactful and engaging options to showcase your news and products, including the opportunity for sponsored content. Choose the option that best suits you:

Pro Angle by TileLetter and NTCA eNews weekly newsletters or dedicated eBlasts. Or try them all!

TileLetter.com brings daily immediacy of information – and your message – to viewers in a way that grabs their attention, and keeps them coming back for more. And *TileLetter Digital* magazine brings the vitality of each month's print issue to a format that can be accessed anywhere, from any device, and compelling range of advertising options to promote your products and services – at prices that can't be beat!

Show some love for the publication that loves the industry – and helps you spread your message. We'd love to have you advertise with us!



REACH the READER

10 k

50%

30%

10%

10%

10,000+ PRINTED AND DIGITAL A DISTRIBUTED PER ISSUE PRINTED AND DIGITAL MAGAZINE COPIES



CIRCULATION

Total subscribers

Tile and flooring contractors and installers

Tile distributors and importers

Manufacturers

Architects, designers, builders and general contractors

TileLetter has been around for over six decades and is known for its high-quality print publications. In addition, our digital platforms have become a go-to source for tile and stone professionals who want to be kept up-to-date with the latest news in our industry.





IN EVERY ISSUE

Business Technical Cover Story Training & Education Ask the Experts NTCA Member Spotlight One-to-One Interview Industry News/Products

ROTATING FEATURES

Case Study Hot Topics A&D Corner **Rising Stars** Workplace Wellness



2023 TILELETTER PRINT EDITORIAL CALENDAR



JANUARY Case study Mitigating moisture Redeeming NTCA Vouchers Industry calendar



MAY Hot Topics What to look for in a new hire Critical importance of expansion joints



FEBRUARY NTCA and sponsor training and education programs NTCA University Update Why the NTCA Tech Team loves to answer your questions



JUNE Case Study Workplace Wellness When are hollow floors NOT a problem?



MARCH Women in Tile Rising Stars Letting go of lippage Coverings preview



JULY A&D Corner Retaining quality employees Patios and pavers



APRIL A&D Corner Workplace Wellness CTEF Journal – from the mind of Brad Denny



TILELETTER ARTISAN Spring issue



AUGUST Hot Topics Pebble projects What contractors wish manufacturers knew



SEPTEMBER Rising Stars Tiling stairs Total Solutions Plus preview



OCTOBER Case Study Focus on the NTCA Reference Manual Successful showers



TILELETTER ARTISAN Fall issue



NOVEMBER Hot Topics Workplace Wellness Maintaining tile and stone CTEF Journal – from the mind of Brad Denny



DECEMBER Rising Stars Thickbed dos and don'ts NTCA Forecast/Review



EDITORIAL QUESTIONS? Contact Lesley Goddin lesley@tile-assn.com

PRINT AD SIZES and FORMATS



TileLetter Ad Dimensions

Full Page w/bleed	5.75″ x 8.75″
Full Page LIVE area	4.75" x 8"
2 Page Spread (w/bleed w/.5 gutter)	11.25" x 8.75"
2 Page Spread (live w/.5" gutter)	10.5" x 8.75"
1/2 Page Horizontal	4.625" x 3.75"
1/2 Page Vertical	2.25" x 7.625"
1/2 Page Island	3.375" x 4.875"
3/8 Page Horizontal	4.625" x 2.75"
3/8 Page Vertical	2.25" x 5.5"

TileLetter ARTISAN Ad Dimensions

Full Page w/bleed	8.25" x 10.25"
Full Page LIVE area	7.25″ x 9″
2 Page Spread (w/bleed w/.5 gutter)	16.25″ x 10.25″
2 Page Spread (live w/.5″ gutter)	15.25" × 10.25"
1/2 Page Horizontal	7.25" x 4.5"
1/2 Page Vertical	3.625″ x 9″
1/2 Page Island	4.625" x 6.25"
3/8 Page Horizontal	7.25″ × 3″
3/8 Page Vertical	2.375" x 6"

6 | 2023 TileLetter, TileLetter ARTISAN, NTCA Media Planner

TileLetter and TileLetter ARTISAN shine a spotlight on the beauty and creativity of the tile industry. They are the nation's premier voice of the artisan contractor and the record of the advancements in innovation of our industry. They are among the few publications that I know the industry professionals actually read and collect. I have TileLetter issues that date back to the very beginning of my career. I look forward to reading it and I love it when I read articles about people I personally know.

Ron Nash, President, COO LATICRETE North America



Tileletter and the amazing TileLetter ARTISAN keep my staff and me up-todate with what is happening in our everchanging industry. These publications continue to inspire us, celebrate our amazing members, remind us of up-andcoming events and most importantly, bring us all together.

As I write this, TileLetter is open on my desk to Martin Brookes' Presidents Letter on improving communication in the workplace.

Thank you to all the TileLetter staff for continuing to deliver the best, most thoughtful association publications out there. Bravo!

Dirk Sullivan, Owner, Hawthorne Tile NTCA State Director and 2022 NTCA Tile Person of the Year



PRINT AD SUBMISSION GUIDELINES

PREFERRED AD FILE FORMATS

- 300 dpi PDF
- 300 dpi TIFF
- 300 dpi EPS

OTHER ACCEPTED FORMATS

• InDesign CS, Illustrator, Photoshop

• Please include all working files and fonts if submitting in one of these application formats. If font files cannot be provided, please convert all text to paths.

BLEED AND SAFETY MARGINS

• Bleed is a printing term that is used to reference an ad that has images or elements that touch the edge of the page, extending beyond the trim edge and leaving no white margin. When a document has bleed, it must be printed on a larger sheet of paper and then trimmed down. If your ad meets the edge of the page, and you don't want a white margin, *TileLetter* requires 1/8" (.125") bleed on all sides of the ad that meet the page edge.

• Safety margin is a printing term used to describe the area near the edge of the page where essential items could be cut off. To ensure that no print or image will be cut off in the printing process, be sure your type or logo is at least 1/4'' (.25") away from the edge of the page.

CHECK YOUR RESOLUTION

Magazine printing requires a higher resolution than a computer screen. Be sure that all images and text are high-resolution. 300 dpi is considered the correct resolution for print. Lower resolution graphics may appear blurry or pixelated and should be avoided.

TIPS FOR MAKING PDFS

• When exporting your PDF, please embed all fonts and images.

• Please be sure to export at high resolution (press quality, 300 dpi).

• If your full-page ad meets the edge of the page, and you don't want a white border, be sure to include a 1/8" bleed area on all sides that meet the edge of the page.

SUBMITTING YOUR AD FILE

• Via cloud service: Please collect all necessary files in one folder before uploading via cloud service such as Dropbox, WeTransfer, etc.

• Via Email: Please email your ad only if the total file size is 10 MB or is less.

• We recommend compressing the folder that contains your files before uploading or emailing.

• Ads should be submitted to your respective advertising contact or to tileletter@tileletter.com.

TileLetter Trim Size	5.5″ x 8.5″	TileLetter ARTISAN Trim Size Printing	8" x 10"
Printing	Offset		Offset
Paper Stock	60 lb. Gloss White	Paper Stock	60 lb. Gloss White
Binding	Saddle Stitched	Binding	Perfect

We're here to help if you have any questions.

Please reach out if you have any questions regarding your ad. mary@tile-assn.com • michelle@tile-assn.com

DIGITAL CONNECTIONS with TILELETTER WEBSITE TILELETTER DIGITAL MAGAZINE

Industry professionals visit our website each month to find the latest digital edition, access past issues, read online exclusive content, and subscribe to *TileLetter* magazine.



Increase your online visibility by advertising on the TileLetter.com website and TileLetter Digital magazine in a fully responsive design across desktop, tablet and mobile devices. We live in a microwave society where things are at your fingertips in seconds. TileLetter's exactly that! From print, to digital, to weekly newsletters and eblasts, accurate information is readily available.

I use TileLetter in my business as an accurate source of tile specific info. I don't set vanities or hang lights, I'm a tile guy. What more can you ask for? It feels relatable! From articles on ProKnee which I'm a firm believer in, to articles on thermal expansion and brandspecific thinsets and products I literally use every day, I get product updates, new releases, and updated standards.

The thing I enjoy most about TileLetter is probably the ARTISAN edition, I'm featured in a past issue in an artisanspecific article, and I'm very proud of it. I don't do tile, I express myself through tile. We are artisans. Having that hard copy/print version article to show customers is great, let alone loved ones!

I feel like I can trust TileLetter, period.

Aryk Snowberger, Snowbee Custom Tile LLC

PRO ANGLE by TILELETTER, NTCA ENEWS S DEDICATED EBLASTS

<section-header>



The Leading **Online** Source for Tile News

Pro Angle by TileLetter

Distributed every week, Pro Angle by TileLetter includes breaking news in the tile and stone industry, product spotlights, and technology and business educational content.

NTCA eNews

A weekly digital publication that conveys association objectives and messaging. It includes regional and national programs, news releases and educational content. NTCA eNews is an ideal place to promote products and services to drive traffic to your site, generate sales and build awareness for your brand.

Dedicated eBlast

Looking for a means to getting your message in front of our loyal following? Try a dedicated eblast! Dedicated eblasts are 650 px wide and can be JPG, GIF or PNG file format. Max file size is 499k. HTML files are also welcomed. eBlast advertising should also include a subject line and URL link.

Pro Angle by TileLetter & NTCA eNews Sponsors

Sponsors of Pro Angle by TileLetter or NTCA eNews receive a bottom banner ad $(650 \times 150^*)$ and a product spotlight. Your product spotlight includes one image $(150 \times 150^*)$ and a product write-up of 150 words plus a URL link to your site.

*Files should be no larger than 499k

DEADLINES

Deadline for ad and copy material is due on the 15th of the month preceding published month for spotlights and advertising. Dedicated eblasts with logos/graphics are due one month in advance of the eblast.





Vertical

325x600 px



650x150 px

4,000+ PRO ANGLE BY TILELETTER SUBSCRIBERS



TILELETTER WEBSITE ADVERTISING

Online display ads are an effective way to create clicks to your website. Static or animated ads appear throughout the landing pages of *TileLetter's* website. Our responsive design

means editorial content and advertising is presented in a readable and engaging manner for viewers across all devices.

TileLetter `	Website
--------------	---------

Half page ad

JPG, PNG or GIF

Guidelines

- 300x600 px
- Link to URL



YouTube video spot

Home page on the site

Guidelines

Guidelines

Link to URL

• Provide video link from YouTube

*Sponsored content (with or without video)

Include 2-4 images (can include YouTube video)

• Recommended video length: Up to 3 min.



• Will be labeled as "Sponsored Content"; byline will be brand name

tional, and/or cannot mention product or brand more than 3 times

• Word count: 600-800. Content must be informational, not promo-

• *This option is available to only two (2) sponsors per month

Medium rectangle ad

JPG, PNG or GIF

Guidelines

- 300x250 px
- Link to URL

I highly recommend the TileLetter and TileLetter ARTISAN magazines for different reasons. TileLetter has always the newest information about the industry, events and new products. TileLetter ARTISAN shows what can be done – it's a magazine made by and with artisans and their work.

In simple words "We are Tile" = TileLetter and TileLetter ARTISAN.

Markus Dworowy, Technical Account Manager Blanke Corporation



As a tile professional geographically isolated from many of my peers, I really appreciate TileLetter's highlights of industry professionals from around the country. The publication also allows me to stay connected to industry news, new products, etc., so I can stay current in my own business. TileLetter ARTISAN compliments the original, by diving a little deeper into the artistry of tile. It is a great source of historical, current, and future happenings in this niche. I enjoy seeing what was - and is - possible. Both versions are easily accessible on line and I especially appreciate that. Thank you to the TileLetter team and those willing to contribute each month. The content is always fresh and interesting!

Katie Marcotte, Maine Modern Tile NTCA Region 1 Board and Ambassador



TILELETTER DIGITAL MAGAZINE ADVERTISING

TileLetter Digital magazine combines the look of the print edition with interactivity of the web. TileLetter Digital edition contains articles, images and video to attract attention from your desired audience in an interactive format.

TileLetter Digital Magazine (Maximum file size 250k) Full page ad Standard ad Standard ads appear within article content. Inspire action with a full-screen digital ad that boosts awareness, drives conversions, and Guidelines generates real results for your business. • 1042x342 px **Guidelines** • Desktop - 2560x1440 px Mobile - 768x896 px Slide show Create an immersive experience by telling a story through slides of pictures and brand messages. Guidelines YouTube video spot • 1042x342 px • 2 to 7 slides Video is an excellent format for informing and educating. Guidelines Pop-up ads Provide video link from YouTube • Recommended video length: Up to 3 min. These dynamic options appear over articles. Guidelines • 900x860 px Specs for all ads: Maximum size – 250k • JPG, PNG or GIF Click through URL

ADVERTISE WITH US

TileLetter has kept me informed about hot topics in our industry. I know that as our industry evolves, I can look forward to insightful stories about relevant issues we all face. I love reading perspectives from different members of the trade as many of us still operate small businesses in semi-isolation. TileLetter has helped me be more connected and not feel like I work in a vacuum. TileLetter ARTISAN has hit the ground running and I can't wait to see more. Thanks to Lesley and the TileLetter team for their dedicated efforts on our behalf.

Nadine Edelstein, Tile Design by Edelstein

Magazines such as TileLetter and TileLetter ARTISAN and their online versions and stories benefit companies like mine and the entire tile industry by showcasing what is

possible with tile. Whether it's steering an installer to a new material or method, educating the industry about a new or revised standard, or simply highlighting a beautiful installation to stir the creative juices, TileLetter is there. Frequently when I search for a tile-related topic, an informative, archived article pops up from the TileLetter. We are very lucky to have these excellent resources specifically tailored to the tile industry.

Dan Marvin, Director of Product Standards and Sustainability, Schluter Systems North America

I picked up an issue of TileLetter magazine about 15 years ago while I was waiting for an order to be filled at a local tile distributor and was immediately a fan, so much so that I asked if I could take the issue home with me to read – and then quickly subscribed thereafter. I really enjoy getting the latest issue and reading about the new products hitting the market, the articles covering technical installation details, the advancements being made in the industry to make my job easier and stories about real life installers in the field who are pushing the boundaries of what is possible with tile. Many of these installers were my mentors in the online tile forums who eventually became my peers in the social media tile groups. I now consider many of them very dear friends, so it really highlights how tight knit our industry is. Thank you to the wonderful writers and staff at TileLetter for always keeping us up to speed in such a rapidly changing industry!

Robb Olson, Owner, Footprint Wood & Stone CAPTURING READERS' QUEST FOR KNOWLEDGE and DRAWING THEM BACK, ISSUE AFTER ISSUE



CONTACT INFORMATION



BART A. BETTIGA, publisher bart@tile-assn.com

LESLEY A. GODDIN, editorial director and senior writer lesley@tile-assn.com

MICHELLE CHAPMAN, art director michelle@tile-assn.com

AMBER FOX, enews and video editor amber@tile-assn.com

MARY SHAW-OLSON, advertising sales mary@tile-assn.com

601-939-2071

www.tileletter.com www.tile-assn.com

